



# **707 Resource Management SAP Business One WR1 & Spindle Professional**



**“Spindle Professional fully supports our sustainability credentials and is a great practical example of how being green and going paperless can save you money.”**

**“We can conservatively estimate that using Spindle Professional will save us over £5,190 in the first year – and that’s just in reduced postage costs from paperless invoicing. If you add in the savings from reduced printing, stationery, archiving, administration and administrative hours we are looking at an overall saving of £8,000 in the first year, at this collection rate.”**

**Graeme Rose** – Managing Director, 707 Resource Management UK Ltd.

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### **Company Overview**

707 Resource Management (707) is a UK-based waste management company providing a national recycling and waste management service. Privately owned, the company outsources waste management collections on behalf of regional businesses, local authorities and national companies with multiple sites – focusing on the elimination of landfill through the reduction of waste at source, recycling and the use of new technologies.



## The Solution

707's specialist software supplier, ISB Global, installed SAP Business One WR1, a solution for small to midsize waste and recycling companies. Due to 707's high through-put and requirement to further streamline administrative and paper-based systems, they also implemented Spindle Professional, the paperless office software from Draycir.

SAP Business One WR1 provides an integrated accounting, Financial and Customer Relationship Management (CRM) system. The WR1 software also enables 707 to manage complex job order and scheduling activities, customer service management, complex pricing, tracking of collections and the management of all reporting, documentation and analysis – ensuring collections are completed on time, compliant and in accordance with service level agreements.

Fully integrated with SAP Business One and WR1, Spindle Professional allows for the automatic and electronic delivery of paperwork, including invoices and statutory legislative documentation.

## Integration – The Key Element

There have been a number of key advantages with the installation of SAP Business One WR1 and Spindle Professional at 707 Resource Management. Firstly, SAP Business One WR1 is a specialist integrated Enterprise Resource Planning (ERP) solution designed specifically for small to midsize companies in the Waste and Recycling sector.

707 Resource Management have benefit from a number of characteristics of this integration. All financial, customer service, relationships, waste and container types, job scheduling, sales and purchasing, business intelligence and reporting, even inventory and manufacturing are all held in the same database.

Using fundamental data as Master Data, information is taken from different parts of the solution – Financial, Operational, Sales and Customer Service data is collated into a document – a report, invoice, statement, mass balance report, weighbridge analysis or even marketing literature – automatically, no rekeying into different applications is involved. This type of report generation from the integrated system is both essential to saving time, enabling informed decisions to be made and facilitating the automatic distribution of documents.

## Automating Documents

Spindle Professional allows documents to be set up with operators and rules, according to the document type and customer preference, allowing the solution to automatically send documents. This increases speed of despatch, enhances customer service and lowers administration time.

707 Resource Management now have the benefit of when an invoice is raised, due to the rules, Spindle Professional automatically emails the invoice and archives the document to the customer record in SAP Business One WR1 Customer Relationship Management (CRM). This is achieved with any document that is generated from SAP Business One WR1.

The automation of various documents from the system could not be achieved without the integration that is provided by SAP Business One WR1.



## The Results

- Postage costs reduced by more than £5,190 per annum
- Over 485 administrative hours saved per annum
- Increased profitability, timely and efficient customer service and reduced environmental impact.



Currently 707 outsource over 1,000 collections per week. With each collection demanding various levels of documentation and legislative paperwork, operating a manual process would have been unfeasible from a profitability point of view. It would also go against 707's commitment to waste reduction and elimination of landfill.

**Graeme Rose**, Managing Director from 707 Resource Management, said:

**“We can conservatively estimate that using Spindle Professional will save us over £5,000 in the first year – and that’s just in reduced postage costs from paperless invoicing. If you add in the savings from reduced printing, stationery, archiving, administration and administrative hours we are looking at an overall saving of £8,000 in the first year, at this collection rate.**”

**“Spindle Professional fully supports our sustainability credentials and is a great practical example of how being green and going paperless can save you money. As it’s our main aim to cut waste costs for our clients, minimising waste in the first place, Spindle Professional is enabling us to practice what we preach.”**



Further examples of “Spindle Professional and SAP Business One WR1” can be found at [www.isbglobal.com](http://www.isbglobal.com)

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